

Industry Success Ukraine: Space Management for

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Ukraine: Space Management for Industry Success

- Background
- Role of National Space Agency of Ukraine
- Plans for Industry Management
- Ukrainian Space Law
- Infrastructure and Organization
- Privatization
- Market-Oriented Reforms
- Cooperative Programs
- Conclusion



Background

- Sizable aerospace infrastructure Ukraine independence in December 1991
- Addressing need for economic reform
- Establish outside partnerships
- Implement marketing strategies
- Create market-oriented economy
- ' Aerospace industry playing key role

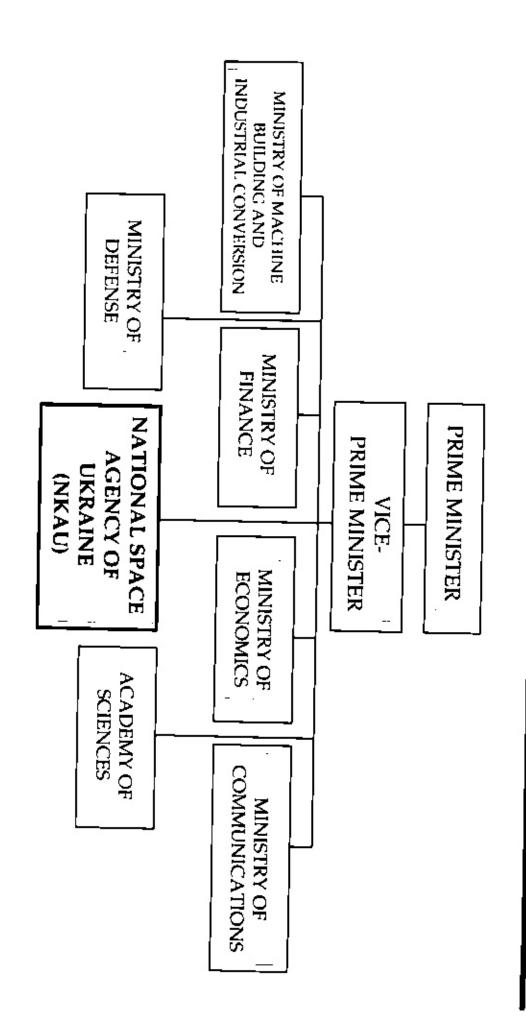


Role of NKAU

- National Space Agency established February 1992
- Oversee all Ukrainian space activities
- Launch vehicles
- -- Earth observation
- Ground infrastructure
- Space Science
- Telecommunications
- Coordinate space activities and facilitate Western partnerships



Ukrainian Government Organization



Source: ANSER Center for International Aerospace Cooperation.

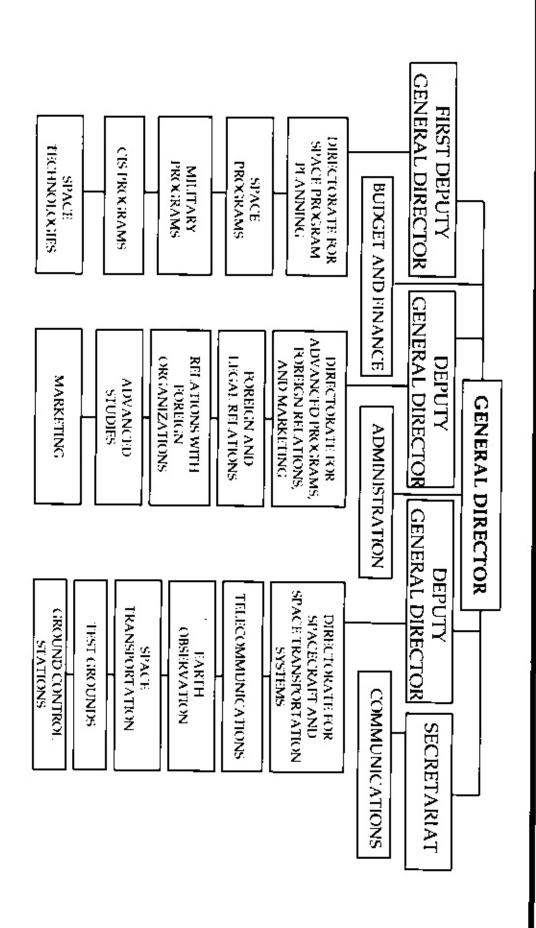


Presidential Edict Broadens NKAU Role

- New edict signed June 1997 defines principal tasks of NKAU
- Strengthens influence of aerospace industry
- Increases visibility and viability of aerospace enterprises
- Expands role in economic reform



| National Space Agency of Ukraine



Source: ANSER Center for International Acrospace Cooperation.



NKAU Plans for Industry Management

- Develop draft state programs
- Assist in preparing proposals
- Participate in studying reform measures
- Economic reform
- Investment and anti-monopoly policy
- Economic balance sheets
- Improve taxation, price formation, credit
- Determine features for privatization of enterprises



Primary Tasks of NKAU

- Develop national space program
- Create and implement space and technical policy
- Participate in economic reform and development
- Support national security programs
- Prepare proposals for economic improvement
- Manage / coordinate space activities
- Organize selection and training of cosmonauts and of space personnel
- License space activities
- Register objects of space activity
- Monitor budget and funds utilization
- Oversee safety of space activities
- Investigate dual use of space hardware

- Act as state contractor for space operations, housing and structures in support of space activities, and for supply and procurement of products and services
- Protect intellectual property
- Develop insurance system
- Account for sales and contracts on behalf of Ukrainian space enterprises
- Create scientific and technical information system
- Inform the public of space activity and organize space exhibitions
- Represent Ukraine in international organizations
- Support adoption of satellite communication technologies



New Space Law Sets the Stage

- Adopted Ukrainian space law "On Space Activities" in November 1996
- Addresses space technology export, international regulatory compliance, and economics
- Provides legal framework for export of hardware and services
- Assists with regulatory compliance abroad
- Regulates licensing, certification, registration, insurance, national security
- Establishes scientific and technical council and space collegium



Information Technology Infrastructure

- Ukraine participation in INMARSAT, INTELSAT, EUTELSAT
- UkrCosmos the designated representative
- Five goals for information technology development
- National space architecture
- National navigation system
- Links to international information networks
- Satellite broadcasting distribution networks
- Satellite communications and broadcasting



Privatization

- Ukrainian Supreme Rada passed "Concept of affects privatization of aerospace industry National Security Policy" in Summer 1997 that
- Law allows up to 1,300 organizations previously exempt to privatize
- NKAU will play role in licensing and certifying projects



Transition from Military to Civilian

- Perhaps most difficult task facing aerospace industry
- Many issues, both political and emotional Personnel transfers
- Organization and management structure
- Programmatic and financial oversight



Market-Oriented Reforms: A Long Process

- Foreign companies perceive that Ukrainian government creating unfavorable climate for investors
- Ukraine must overcome numerous hurdles
- Budget shortages
- Inefficient tax schedule and collection
- Archaic pension structure
- Corruption
- Favoritism
- Must implement reforms to attract investment and stimulate economic growth
- Criticism over unpaid wages and slow pace of reform



Processes to Assist Reforms

Gore-Kuchma Commission established

- Improve foreign investment
- » Eliminate privileged investment schemes
- » Close legal loopholes
- » Seek commercial risk insurance
- » Create unified code of taxation
- Encourage collaboration in science and technology
- Address export control, non-proliferation, arms control



Additional Challenges

- Shortage of funding
- Ability to train and educate young people
- But . . . both lead to incentives for increased cooperation
- Target areas for defense conversion
- Establish connections with Western counterparts
- Seek commercial financing



| Cooperation is Paramount

- Brings in much-needed funding
- Allows enterprises to demonstrate expertise
- Enables practical experience with cooperative partners
- Management
- Contracts
- Finance
- Law
- Culture



Ukraine's Major Space Programs

- Ukrainian cosmonaut and space biology experiment flight on-board STS-87 in November
- Sich-1M satellite (follow-on to Sich-1 satellite)
- Tsyklon vehicle launches for Ukrainian-Russian joint ventures, including Okean
- Dnepr launch vehicle (based on SS-18 ICBM)
- Joint program for Earth ionosphere studies



Cooperative Programs Flourishing

- United States
- Europe
- Russia
- Asia-Pacific Rim
- Israel
- Latin America
- Commercial Ventures



United States

- Primary example of successful government-togovernment cooperation
- Flight of first Ukrainian cosmonaut on Shuttle
- Plant biology and space welding experiments



Europe

- Exploring opportunities for technical cooperation with ESA, governments, and industry
- Negotiated participation with Italy and others for Earth ionosphere studies project



Russia: Neighbors & Partners

- History of joint efforts
- Soyuz / Proton & Mir control systems
- Zenit / Tsyklon launch engines
- Although both seek independence, both can and do benefit from continued successful relationships
- Signed joint statement May 1997
- Ukraine research module for space station
- International research center at Evpatoria, Crimea
- Launch infrastructure maintenance at Baikonur
- Joint development of Dnepr rocket
- Civil and military aviation



Asia-Pacific Rim

▶ Japan

- Discuss investment in space exploration, aerospace, shipbuilding
- Participate in joint Okean-O earth resources satellite
- Consider launch of Japanese small satellites

◆ China

- Discussions for bilateral cooperation
- Design satellite control and monitoring systems
- Develop control platforms for microsats



Signed memorandum of free trade and series of agreements in April 1997

- More than 100 Israeli ventures operate in Ukraine, mostly in agriculture and finance
- Discussions are precursor to expanding cooperation in aviation and space
- May consider launch of Israeli satellites on Ukrainian vehicles



Latin America

- Tours of Brazil, Argentina, Chile resulted in cooperative aerospace agreements
- Signed bilateral agreement with Brazil in May 1997
- Use of Alcantara launch site for Ukraine
- Joint radioastronomy research
- Assistance with space policy development
- Economic cooperation with Chile
- Scientific and technological ventures
- Creation of cargo shipping lines



Commercial Ventures

- Mostly focused in launch services
- Zenit-2 launches of Space Systems/Loral Globalstar satellites
- Use of Russian Fregat upper stage on Zenit for GEO launches
- Sea Launch
- Dnepr vehicle (converted SS-18)



- ◆ Challenges still remain
- Budgets, taxes, pensions, corruption
- Aerospace industry reforms and partnerships must operate within the overall Ukrainian infrastructure
- But Ukraine demonstrating willingness to move forward with economic and management reform
- Working to attract investment and stimulate economic growth
- Cooperative partnerships giving practical experience
- Ultimately, expect strong contributions of aerospace industry to market-oriented economy of Ukraine